

## EXCLUSIVE DISTRIBUTOR Candidates Registration Application

If you are interested in working with us and becoming a BRE Soap Shower Sheet Distributor and Exclusive Distributor, all the prospective Distributor and Exclusive Distributor Candidates are requested to send back their details by completing the EXCLUSIVE DISTRIBUTOR Candidates Registration Application in the following table and answer all the QUESTIONS for CANDIDATES of EXCLUSIVE DISTRIBUTOR below to the best of your knowledge and email it to us at

[Oversea\\_01@brecosmeticshop.com](mailto:Oversea_01@brecosmeticshop.com)

We will evaluate your qualification and contact you shortly.

Distribution Business Details	
Business Name:	
Type of Business <input type="checkbox"/> Retailer <input type="checkbox"/> Wholesaler <input type="checkbox"/> Import / Export <input type="checkbox"/> Other	
Address:	
Authorized capital:	
Phone Number:	Fax Number:
Website:	E-mail:

Contact Person details
Name:
Phone Number:
Email:
Position:

How long have you been in the business?

Name the regional areas where you can cover with sales channel that you are capable of selling this product.	
1	4
2	5
3	6

Other offices and branches (list the locations, if any)	
1	5
2	6
3	7
4	8

**ESTABLISHMENT**

Current address.....

Billing address.....

State..... country.....Postal/zip code.....

Tel. number..... Fax..... Mobile phone.....

**To complete this application, please attach**

1. Copy of the juristic person registration certificate
2. Copy of the certificate of value added tax registration
3. Copy of authorized registered ID card or passport
4. Copy of authorized registered address
5. Map of establishment

**QUESTIONS for CANDIDATES of EXCLUSIVE DISTRIBUTOR**

**Please answer the question and attach necessary file**

(Attach separate sheet, if needed.)

1. Can we meet?

Yes / No

2. Can you provide us with your references?

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.....  
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3. Products/services you currently offer: .....

4. Number of years in business: .....

5. Number of employees in sales: .....

6. Who else do you represent? .....

7. What is the ..... (Identify the Country name) Market Potential for this product?

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8. Who is your target prospect?

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9. How do you structure a sales plan to ensure you are on target  
and able to achieve Sales Target?

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Use the information in the following table to answer the 10-13th question.

Product Name	MOQ (Minimum Order Quantity)
BRE Soap Shower Sheet (Set 2 pairs)	99,840 sets per order [(1(one) Container 40HC]
BRE Soap Shower Sheet (Set 6 pairs)	49,920 sets per order [(1(one) Container 40HC]

10. What is your expected Sales Target for each quarter in the first annual sales?  
(Fill in the following table)

Expected Sales target Q1 (sets/month)	Expected Sales target Q2 (sets/month)	Expected Sales target Q3 (sets/month)	Expected Sales target Q4 (sets/month)

11. How long does it take to start your minimum order?

..... Days

12. What resources do you have to achieve your expected Sales Target?

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13. What support do you require from us in order to meet your expected Sales Target?

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14. Our payment term is TT only and the price is FOB (Thailand) only.

Do you accept this condition?

Yes / No

**Thank you for expressing your interest in our company.**

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Authorized Signature Date of Application